

# Giorgi Danelia

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## Experience

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### **Director, BOG Asset Management**

01.02.2024 – Present

Company providing asset management services to investment funds.

### **Head of Asset Management Direction, Galt & Taggart**

01.07.2023 – 01.02.2024

### **CEO, Pension Agency of Georgia**

12.2020-06.2023

State owned Pension Fund, managing \$1b investment portfolio.

### **Associate Professor**

03.2016 – Present

School of Business, Technology & Education, Ilia State University

### **Advisory Committee Member, Gazelle Finance**

06.2017 – 12.2020

Gazelle Finance Georgia-multi-country investment fund that as of today has \$31M in total capital commitments and a portfolio of multiple companies located in Armenia and Georgia with an average investment amount of about \$800K.

### **Deputy CEO, JSC Partnership Fund**

10.2018 – 12.2020

Managing the investment portfolio, attracting investors for potential cooperation with PF in real estate, tourism, manufacturing, infrastructure and agribusiness sector, working with IFIs, development institutions and international organizations on funding, monitoring large scale feasibility studies for PF financed projects (Tskaltubo city development, Racha Touristic destination, Tbilisi Sea development, etc.) with local and international consulting companies.

### **Head of Investment Department, JSC Partnership Fund**

08.2017 – 10.2018

### **Deputy Head of Investment Department, JSC Partnership Fund**

10.2014-08.2017

### **Senior Investment Officer, JSC Partnership Fund**

11.03.2013 – 10.2014

Financial analyses of the project, LBO and DCF modeling, valuation, forecasting, market and risk assessment, negotiating and drafting term sheets for projects, communicating with investors, banks, local and international financial institutions. Coordinating and managing the projects under implementation, reporting to CIO and CEO. Managing the team of subsidiary project companies.

### **Real Estate Investment Officer, JSC Partnership Fund**

01.11.2011 – 11.03.2013

JSC Partnership Fund (PF) is a state-owned investment fund, established in 2011. PF was created on the basis of consolidating the ownership of the largest Georgian state-owned enterprises operating in transportation, energy and infrastructure sectors. PF's main objective is to promote investment in Georgia by providing co-financing (equity, mezzanine, etc.) in projects at their initial stage of development.

### **Reporting Officer, Aldagi-BCI**

03.2009-08.2009

Preparing daily, weekly, quarterly and annual sales reports and presenting them to the Head of the departments. Preparing sale forecasts for the retail department, making statistical analyses about the products sales and evaluating the performance of different insurance products.

### **Analyst, Management Consulting Company "Synergy Group"**

03.2008-03.2009

Making researches for different business projects, conducting financial analyses and forecasts, providing possible financial or general solutions for the project. Being a team member of a project group, providing consulting services to a large number of industries, including: banking, healthcare, insurance, construction, development, consumer products, etc.



Education	Languages	Awards
<p><b>Ph.D. in Economics, Tbilisi State University</b> 2012-2018</p> <p><b>M.Sc. in Int. Economics and Finance, (major Finance)</b> <i>Otto-von-Guericke University, Magdeburg, Germany</i> 09.2009-10.2011</p> <p><b>CFA</b> (<i>Chartered Financial Analyst</i>), Level 2 Candidate</p> <p><b>BBA</b>, <i>Caucasus School of Business, 2005-2009</i></p> <p><b>BBA</b>, <i>Chester University, England, UK, 2007</i></p>	<p><b>English</b> – Fluent <b>Russian</b> – Fluent <b>German</b> – Fluent</p>	<p><b>GRE (700)</b>, 2009 <b>DAAD Scholarship</b>, 2009</p>

### Published Works

**A Description of Psychological Biases on the Currency Market**, EKONOMIKA 2017 Vol. 96 (2), Online ISSN 2424-6166, pp 56-65

**Currency Market Risks and their role in economic decision-making process**, New Economist, 2017, N1, pp 38-42

**The Role of Market Participants' behavioral factors in rationale risk management process**, New Economist, 2016, N1, pp 36-40