

CURRICULUM VITAE (CV)

Name, Surname:	Prof. Giorgi Khishtovani, PhD
Country of Citizenship/Residence	Georgia

Education:

- Doctoral Studies (Dr. rer. Pol.), University of Bremen, Faculty of Business Studies and Economics (2011-2014)
Doctoral Thesis: "The Transformation of Governance Structures in Georgia, 2003-2012"
- Master of Law (LL.M.), Major: Entrepreneurial Law, University of Trier, Faculty of Law (2008-2009)
Master's Thesis: "Mergers and Acquisitions Warranty Rights"
- Master of Economic and Social Studies, Major: Finance and Investments, University of Trier, Faculty of Business Administration and Economics (2005-2008)
Master's Thesis: "Critical Analysis of "Discounted Cash-Flow"-Method"
- B.A. in Business and Law, Georgian Technical University (2000-2005)
Student Exchange Year, Leuphana University, Germany (2003-2004)
Bachelor's Thesis: "Activities of International Financial Institutions in Developing Countries"

Fields of Research and Consulting Activities:

- Private Sector Development (Financial Development, SME Development, Sectoral Development)
- Economic Development and Economic Policy
- Political Economy, Governance and Public Administration
- Education Policy and Skills Development
- Migration and Development

Employment record on academic positions:

Period	Employing organization and your title/position. Contact info for references	Country	Summary of activities performed
8/2025-present	Ilia State University Faculty of Business, Technology and Education Professor	Georgia	- Head of Department of Finance - Head of the MBA Program in Finance - Head of the PhD Program in Business Administration
12/2016-7/2025 (8 years and 8 months)	Ilia State University Faculty of Business, Technology and Education Associate Professor	Georgia	- Head of Department of Finance - Head of the MBA Program in Finance - Head of the PhD Program in Business Administration - Teaching classes in Finance and Investment on BA and MA levels: - o Firm Valuation, - o Fundamentals of Financial Management, - o Corporate Finance,

			○ Advanced Finance, ○ Insurance Business Cases, ○ Regulatory Impact Assessment (RIA), ○ Foundations of Business
09/2015-12/2016 (1 year and 3 months)	Department of Finance, Caucasus International University, Georgia Associate Professor	Georgia	- Teaching classes in Finance and Investment: • Public Debt Management • Investment Management, • Introduction in Financial Analysis
03/2015-07/2017 (1 year and 4 months)	Faculty of Business Studies and Public Administration, Robakidze University, Georgia Visiting Professor	Georgia	- Teaching classes in Finance: • Financial Analysis, - Securities and International Financial Markets, • Introduction in Risk Management
03/2016-12/2016 (9 months)	Iliuni Business School, Ilia State University, Georgia Visiting Professor	Georgia	- Teaching classes in Finance and Investment: • Firm Valuation, • Insurance Business Cases
10/2011-12/2014 (3 years and 3 months)	Department of Accounting and Control University of Bremen Research Fellow	Germany	- Areas of research included: • capital market research, • financial development, • international investments

Employment record on managerial positions:

Period	Employing organization and your title/position. Contact info for references	Country	Summary of activities performed
07/2017-3/2025 (7 years and 9 months)	Policy and Management Consulting Group (PMCG) Research Director PMC Research Center (PMC RC) Research Director	Georgia	• Overall management and quality control of research and evaluation projects
11/2017 – 06/2018 (7 months)	Policy and Management Consulting Group (PMCG) Acting Director of Policy Advising	Georgia	• Overall management of policy advising projects, including active communication with relevant decision-makers and stakeholders • Overall management and methodological oversight of policy evaluation projects

07/2015– 07/2017 (2 years)	National Science Foundation of Georgia Director of Grants and Programs	Georgia	Responsible for the development, announcement, monitoring and evaluation of grants and programs
01/2015– 07/2015 (6 months)	Institute for Development of Freedom of Information (IDFI) Head of Research	Georgia	Management and quality control of research projects
12/2014– 01/2015 (2 months)	Institute for Development of Freedom of Information (IDFI) Acting Director	Georgia	Overall management of organisational projects and activities
12/2009– 10/2011 (1 year and 10 months)	Faculty of Economics and Business Administration Tbilisi State University (TSU) Deputy Dean	Georgia	Responsible for international relations and the study process
10/2004– 09/2005 (1 year)	Human Resource Management Department TBC-Bank Database Manager	Georgia	Database management

Short-term consultant, sector expert and researcher assignments:

Period	Employing organization and your title/position. Contact info for references	Country	Summary of activities performed
01/2024– present	University of Duisburg-Essen Senior Researcher	European Union and Enlarge- ment Countries	Senior Researcher under the Horizon Europe project <i>Invigorating Enlargement and Neighborhood Policy for a Resilient Europe</i>.
9/2024– 3/2025	United Nations Development Programme in Georgia Team Leader	Georgia	Team Leader under the project “Subsectors/value chain assessment for enhancement of Georgian SMEs exports”.

4/2024-11/2024	Baltic Innovation Agency (BIA) Project Co-director	Georgia	Project Co-Director under the project “GITA’s Startup Matching Grants: Evaluation & Coaching” As a subcontractor of the Baltic Innovation Agency (BIA).
4/2024-7/2024	Kazakh-Georgian Economic Union Project Director	Georgia, Kazakhstan	Project Director under the project “Facilitating Trade between Georgia and Kazakhstan”.
4/2024-7/2024	International Finance Corporation (IFC) Team Leader	Georgia	Team Leader under the project “Hospitality Industry Assessment in Georgia”.
12/2023-06/2024	Ecorys Regional Expert	European Union and Enlargement Countries	Regional Expert under the project <i>Ex-post evaluation of the impact of EU FTAs on key environmental aspects, including climate.</i>
12/2023-4/2024	United Nations Development Programme in Georgia Lead Researcher	Georgia	Lead Researcher under the project <i>Equity in Retirement: Analyzing Gender-Based Pension Disparities in Georgia's Public Sector.</i>
6/2023-1/2024 (7 months)	USAID Industry-led Skills Development Program Lead Researcher	Georgia	Lead Researcher under the project <i>Study and Analysis of Nursing and Midwifery Skills Ecosystem in Georgia.</i>
02/2023-03/2025 (2 years)	Particip GmbH Project Co-Director	Georgia	Co-Director under the project <i>Improving Learning Outcomes in the Secondary Education Sector Development Program.</i>

03/2023- 9/2023 (6 months)	United Nations Development Programme in Georgia Lead Researcher	Georgia	Lead Researcher under the project <i>Advancing Performance Management in the Civil Service through Analysis of Labor Contract Modalities</i>.
12/2022 – 09/2023 (10 months)	Federal Department of Foreign Affairs (FDFA), Swiss Embassy in Georgia Senior Researcher / Team Leader	Georgia	Team Leader under the Project <i>Assessment of the effectiveness of the Law “On the Development of High Mountainous Regions” parliamentary post-legislative scrutiny methodology</i>.
9/2022 – 1/2023 (5 months)	Konrad-Adenauer-Foundation South Caucasus Team Leader	Georgia	Team Leader under the Project <i>Black Sea Ports Amid the Russia-Ukraine War</i> which has been commissioned by the Konrad-Adenauer-Foundation.
9/2022 – 1/2023 (5 months)	Konrad-Adenauer-Foundation South Caucasus Team Leader	Georgia	Team Leader under the Project <i>Study of the Needs of Ukrainian Refugees in Georgia</i> which has been commissioned by the Konrad-Adenauer-Foundation.
8/2022 – 11/2022 (4 months)	Business Association of Georgia (BAG) Team Leader	Georgia	Team Leader under the Project <i>Assessing the Expected Effects of the Planned Change of the Government of Georgia’s Ordinance “On the List of Industries with Specific Operating Conditions”</i> commissioned by the Business Association of Georgia (BAG).
5/2022 – 04/2023 (1 year)	European Union Intellectual Property Office (EUIPO) Teal Leader	Georgia	Team Leader under the Project <i>Study on the Economic Benefits of IP in Georgia</i>.
05/ 2022 – 8 / 2022 (4 months)	New Vision University Team Leader	Georgia	Team Leader under the project <i>Market Research of Education Sciences Programs in Georgia</i>.

3/2020 – 12/2023 (34 months)	USAID Industry-led Skills Development Program Lead Researcher	Georgia	Lead Researcher under the project <i>Private Sector Consulting Council under USAID Industry-led Skills Development Program.</i>
03/2022 – 02/2023 (1 year)	USAID Economic Governance Program Deloitte Consulting LLP Team Leader	Georgia	Team Leader under the project <i>Piloting New Public and Private Sectors' Collaboration Mechanism for VET Training Program Development.</i>
12/2020 – 06/2021 (6 months)	The World Bank Group Team Leader	Georgia	Team Leader under the project <i>Rapid Evaluation of Outcomes of the Georgia National Innovation Ecosystem (GENIE) Project.</i>
8/2021 – 2/2022 (7 months)	United Nations Development Programme in Georgia Lead Researcher	Georgia	Lead Researcher under the project <i>Taking Stock of Ethnic Minority Participation in the Public Service.</i>
9/2021-4/2022 (8 months)	United Nations World Tourism Organization (UNWTO) Team Leader and Lead Researcher	Georgia	Lead Researcher under project <i>Facilitating Tourism Recovery in Aftermath of Covid-19 in Georgia.</i>
9/2021-7/2022 (10 months)	The University of Applied Sciences Bonn-Rhein-Sieg (H-BRS) German Agency for International Cooperation (GIZ) Lead Researcher	Georgia, Kosovo, Germany, Vietnam	Lead Researcher under the project <i>Sustainable and Socially Acceptable Labor Migration Management - Country Study of Georgia.</i>

9/2021-3/2022 (7 months)	The World Bank Group The Ministry of Education and Science of Georgia Mathematica Policy Research Inc. Researcher	Georgia	Researcher under the project <i>Study and Evaluation of Trends in General Education in Georgia</i>.
9/2021-12/2021 (4 months)	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) Project Director and Team Leader	Global	Project Director and Team Leader under the project <i>The Development of COVID-19 Recovery Solutions at Municipal Level in the Areas of Digitalization and Crisis Management in the SEE Region</i>.
08/2021-11/2021 (4 months)	International Centre for Migration Policy Development (ICMPD) Team Leader	Georgia	Team Leader under the project <i>Research on the Economic Impact of Foreign Students in Georgia</i>.
04/2021-08/2021 (5 months)	International Organization for Migration (IOM) Team Leader	Georgia	Team Leader under the project <i>Regulatory Impact Assessments (RIAs) on Labour Migration</i>.
03/2021-05/2021 (3 months)	OECD / COWI Senior Researcher	Global	Senior Researcher under the project <i>Case studies of policy responses with potential environmental benefits in Georgia in times of COVID-19</i>.
11/2020-05/2021 (6 months)	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) Project Director and Team Leader	Global	Project Director and Team Leader under the project <i>Research of Good Practices and Moderation of Virtual Events at Municipal Level in Times of COVID-19</i>.
11/2020-02/2021 (4 months)	United Nations Industrial Development Organization (UNIDO) Senior Consultant	Georgia	Senior Consultant under the Project <i>Cluster diagnostic study of Poultry (Kvemo Kartli) and Processing and preserving fruits and vegetables (Guria)</i>.

10/2020 - 02/2021 (5 months)	United Nations Development Programme (UNDP) in Georgia Lead Researcher	Georgia	Lead Researcher under the research project <i>Digital Learning Readiness Assessment – Supporting the Shift to Online Learning in Georgian Public Sector</i>.
6/2020 – 9 / 2020 (4 months)	United Nations Industrial Development Organization (UNIDO) Senior Consultant	Georgia	Senior Consultant under the Project <i>Cluster diagnostic Study in the Samegrelo-Zemo Svaneti Region of Georgia</i>.
6/2020 – 9 / 2020 (4 months)	Savings Banks Foundation for International Cooperation – SBFIC Team Leader	Azerbaijan	Team Leader under the Project <i>Analyses of SME ecosystem and identification of SBFIC interventions aiming at support of rural finance development in Azerbaijan</i>.
5/2020 – 7/2020 (3 months)	Institute for Development of Freedom of Information (IDFI) Senior Lecturer	Georgia	Lecturer of the module “<i>How Nations Succeed: Economic and Institutional Transformation and Fighting Corruption</i>” organized by the IDFI and Ilia State University under the framework of the Open Society Institute financed project “<i>Development of Educational Certification Program in Fighting Corruption</i>”.
2/2020 – 7/2020 (6 months)	Asian Development Bank, CAREC Institute Research Fellow	CAREC Countries	Withing the research project the researcher analysed the variety of policies of CAREC member countries directed at developing human capital through labor migration.
2/2020- 10/2020 (9 months)	USAID – Economic Security Program Georgia Public Policy Analyst (PPA) Senior Expert	Georgia	Senior Expert under the project <i>Development of Policy Working Groups and Engaging Government of Georgia in the Development of Economic Platforms</i>.
3/2020 – 10/2020 (8 months)	Peace Corps / USAID Project Director	Georgia	Project Director under the project <i>Evaluating Small Projects Assistance (SPA) Program’s Impact on Local Community Development</i>.

3/2020 – 6/2020 (4 months)	Savings Banks Foundation for International Cooperation – SBFIC Team Leader	Georgia	Team Leader under the Project <i>Supporting Rural Finance for Rural Economic Development in Georgia</i>.
2/2020- 6/2020 (5 months)	United Nations Development Programme (UNDP) in Georgia Team Leader	Georgia	Team Leader under the <i>Skills Agency Project</i>.
1/2020- 6/2020 (6 months)	Biological Farming Association ELKANA Senior Researcher	Georgia	Senior Researcher under the project <i>Organic Agricultural Products and Rural Tourism Value Chain Study</i>.
12/2019 – 2/2020 (3 months)	United Nations Development Programme (UNDP) in Georgia Team Leader	Georgia	Team Leader under the project <i>Strengthening capacity of Georgian Farmers' Association (GFA)</i>.
11/2019 – 02/2020 (4 months)	GIZ Senior Researcher / Team Leader	Georgia	Team Leader under the project: <i>Verification of the Outcomes of the Program – Private Sector Development and Technical Vocational Education and Training South Caucasus</i>.
11/2019 – 12/2019 (2 months)	Federal Department of Foreign Affairs (FDFA), Swiss Embassy in Georgia Senior Researcher / Team Leader	Georgia and Armenia	Team Leader under the project <i>Rapid Assessment for Rural SME Development in Georgia and Armenia</i>.
10/2019 – 01/2020 (3 months)	United Nations Development Programme (UNDP) in Georgia Project Director	Georgia	Project Director under the project <i>Strengthening VET institutions' capacity in the development of needs-based project ideas and proposals</i>.
09/2019 – 06/2020 (9 months)	United Nations Development Programme (UNDP) in Georgia Project Director	Georgia	Project Director under the project <i>Supporting Institutional Strengthening of the Vocational College Gantiadi and Fostering Evidence-based Teaching</i>.
09/2018 – 03/2019 (6 months)	Estonian Ministry of Foreign Affairs Team Leader	Georgia	Team Leader under the project <i>Updating Vocational Education and Training (VET) in Georgia with Estonian Experience</i>.

10/2019 – 3/2025 (5 years and 6 months)	Business Association of Georgia (BAG) Senior Researcher / Team Leader	Georgia	Team Leader under the project <i>BAG Index</i>.
02/2019- 09/2019 (8 months)	Ilia State University Senior Researcher / Team Leader	Georgia	Team Leader under the EU-funded project <i>Defining Functional Regions and Determining Leading Economic Sectors in Kakheti (Georgia)</i>.
03/2019- 08/2019 (6 months)	The State Commission on Migration Issues in Georgia Senior Researcher / Team Leader	Georgia	Research team consisting of 3 researchers worked on the applied research project <i>Labor Migration from Georgia and Private Employment Agencies in Georgia</i> aiming to examine the work of employment agencies in Georgia.
07/2018 – 06/2019 (1 year)	International Finance Corporation (IFC) Short-term Consultant for Investment Policy and Competitiveness	Georgia	Conducting investment incentives inventory for Georgia.
09/2018- 11/2018 (3 months)	Actions Against Hunger Senior Researcher / Team Leader	Georgia	Research team consisting of 6 researchers worked on the applied research project <i>The regional market assessment in Georgia using components of Smart Specialization</i>.
08/2018- 09/2018 (2 months)	Emerging Markets Forum Senior Researcher / Team Leader	Georgia	Research team consisting of 4 researchers has prepared a <i>Country Note on the Belt and Road Initiative (BRI) in the South Caucasus (Georgia, Armenia, and Azerbaijan)</i>.
08/2018 – 09/2018 (2 months)	The World Bank Short-term Consultant for Human Capital Development	Georgia	Consulting the Government of Georgia (GoG) in drafting the human capital development country strategy.
06/2018- 03/2019	Asian Development Bank Institute (ADB)	Japan, China, Georgia	Team Leader under the ADBI and CAREC Institute funded project “Leveraging SME Finance through Value Chains in CAREC Countries”.

(10 months)	CAREC Institute Researcher / Team Leader		
05/2018-10/2018 (6 months)	Kutaisi University Senior Researcher	Georgia	Senior researcher under the EU-funded project <i>Kutaisi and its Adjacent Areas Competitiveness Study</i>.
05/2018-10/2018 (6 months)	Ilia State University Senior Researcher / Team Leader	Georgia	Senior researcher under the EU-funded project “Tbilisi and its Adjacent Areas Competitiveness Study”.
09/2017-06/2019 (1 year and 9 months)	European Commission / People in Need (PIN) Principal Investigator / Team Leader	Georgia	The research team consisting of 6 researchers and various peer-reviewers has worked to support rural economic development and to stimulate the agricultural sector in Georgia.
09/2016-03/2018 (1 year and 6 months)	Joint Project of Institute of Administrative Science at Tbilisi State University and Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) Co-author	Georgia	Co-authored two chapters of the <i>Handbook of Public Administration in Georgia</i>: - Public Finances and Budget - Public Service
07/2016-11/2016 (5 months)	GIZ Team Leader		Managed team of consultants to conduct Regulatory Impact Assessment (RIA) of the Employment Mechanism in the framework of GIZ supported project.
04/2015-10/2015 (6 months)	PMC Research Center and Konrad Adenauer Foundation Consultant	Georgia	Review relevant applications under the project “Public Policy Discourse Panel: Policy Research for Sustainable Economic Development”.
12/2014-07/2015	Institute for Development of Freedom of Information (IDFI) and Parliament of Georgia (UNDP funded project)	Georgia	Supporting Parliament of Georgia Involvement in Open Government Partnership (OGP) Initiative.

(7 months)	Consultant		
09/2014-02/2015; 07/2015-02/2016 (1 year)	University of Bremen and Institute for Development of Freedom of Information (IDFI) Manager of the Project „Strategic Plan Georgia 2020 – Strengthening Public Involvement”	Georgia	• Project management, • Staff management, • Stakeholder communication • Budget monitoring • Writing policy briefs, • Conducting public discussions, • Delivering lectures in universities
09/2014–11/2014 (3 months)	The National Agency for Cultural Heritage Preservation Consultant	Tbilisi, Georgia	• Conduct consultant activities on selected projects.

Voluntary activities:

Period	Employing organization and your title/position. Contact info for references	Country	Summary of activities performed
11/2018 – 11/2022 (4 years)	Higher Authorization Council of the Vocational Education Institutions	Georgia	• The council is awarding authorization to the Georgian Vocational Education Institutions and accreditation to the programs implementing by the Georgian Vocational Education Institutions and Higher Education Institutions.
08/2017–present	National Science Foundation of Georgia Expert	Georgia	• Review of project and grant applications in economics and business administration.
09/2015–07/2017 (1 year and 11 months)	Horizon 2020, the EU Framework Programme for Research and Innovation ERC National Contact Point (NCP) in Georgia	Georgia	• Act as a country national contact point (NCP)..

Teaching Experience:

MBA/MSc: Regulatory Impact Assessment (03/2019 – present), Ilia State University

Corporate Finance (03/2017-present), Ilia State University

Firm Valuation (10/2016-present), Ilia State University

How Nations Succeed: Economic and Institutional Transformation and Fighting Corruption (03/2020-06/2020), Ilia State University

Advanced Finance (10/2017-07/2018), Ilia State University

Insurance Business Cases (03/2015-07/2015), Ilia State University

Economics of Education (03/2017-07/2017)
Georgian National University

Securities and International Financial Markets (03/2015-07/2015; 03/2016-07/2016; 03/2017-07/2017), Financial Analysis(10/2015-02/2016; 10/2016-02/2017), Grigol Robakidze University

Public Debt Management (03/2015-07/2015; 03/2016-07/2016), Investment Management (03/2015-07/2015), Caucasus International University

Master Thesis Supervisor (05/2016-09/2016)
Bank of Georgia University

BA: Foundation of Business (09/2019-present)
Ilia State University

Introduction in Financial Management (09/2018-present)
Ilia State University

Introduction in Financial Analysis (3/2025-present)
Ilia State University

Introduction in Financial Analysis (10/2015-02/2016)
Caucasus International University

Introduction in Risk Management (03/2015-07/2015)
Grigol Robakidze University

Introduction to Financial Accounting (10/2011-02/2014)
University of Bremen

Publications:

- (2025) „The United States and The Future of Europe - Views from the Capital” (Michael Kaeding, Johannes Pollak, Paul Schmidt, Editors), Springer, co-author (co-author of the chapter „Changing Times, Changing Priorities: Will the U.S.-Georgian Partnership Weather the Storm? (together with Irakli Sirbiladze))
- (2025) „Exploring Opportunities for Linking Emissions Trading Systems among CAREC Countries”, CAREC Institute Working Paper Series (together with Nana Kajaia and Guguli Tsukhishvili)
- (2025) „Value Chain Assessment for Enhancement of Georgian SMEs Exports“, lead author
- (2025) „The Black Sea’s Evolving Geopolitical and Economic Role for Russia Post-Ukraine Invasion”, Transatlantic Leadership Network (TNL) Policy Paper Series (together with Gocha Kardava and Irakli Sirbiladze)

- (2025) "Policy Report on Russia's, Türkiye's and China's ambitions and leverage in the Eastern Neighbourhood and the Western Balkans", co-author (Contribution to the Horizon Project: Invigorating Enlargement and Neighbourhood Policy for a Resilient Europe)
- (2025) „Migration Dynamics of the Russian Diaspora in Georgia since 2022” (together with Mariam Berianidze and Gocha Kardava)
- (2024) „Gender Pension Gap in Georgia: Gender Disparities within Georgia's Funded Pension Scheme” (together with Shota Matcharashvili, Guguli Tsukhishvili and Mariam Berianidze)
- (2024) „Hospitality sector assessment in Georgia“ (together with Nika Kapanadze, Nana Kajaia, Guga Tsukhishvili)
- (2024) „Economic Dependence: Russian Instruments of Political Influence in the South Caucasus and Europe“ (together Anastasia Chkenkeli)
- (2023) „Challenges and Forms of Labor Relations in Georgia's Public Service” (together with Sopo Basilidze, Mariam Berianidze and Shota Matcharashvili)
- (2023) „Study and Analysis of Nursing and Midwifery Skills Eco-system in Georgia” (together with Sopo Basilidze, Shota Matcharashvili and Nino Mirzikashvili)
- (2023) „Study of the Economic Benefits of IP in Georgia” (together with Sopo Basilidze, Nana Kajaia and Nika Kapanadze)
- (2023) „Maritime Trade in the Black Sea in the context of the Russo-Ukrainian War” (together with Nika Kapanadze, Anastasia Chkhenkeli, Shota Matcharashvili, Irakli Sirbiladze and Iryna Kosse)
- (2023) „The Practice of Post-Legislative Scrutiny in Georgia: The Case of the Law on Mountainous Regions” (together with Sopo Basilidze, Paata Turava and Nana Kajaia)
- (2022) „Taking Stock of Ethnic Minority Participation in the Public Service” (together with Mariam Berianidze)
- (2022) „A Change Mechanism for MSMEs to Cater to the Domestic Tourism Markets” (together with Sopo Basilidze and Nika Kapanadze)
- (2022) „The role of the foreign students in the Georgian higher education system and it's effects on Georgian economy” (together with Sopo Basilidze, Nika Kapanadze, Mariam Berianidze and Nika Bakradze)
- (2021) „Shared Intellectual Services Sector Review in Georgia” (together with Sopo Basilidze, Mikheil Skhiereli and Nika Kapanadze)
- (2021) „Professional Development of Civil Servants in Georgia – Supporting the Shift to Online Learning” (together with Mariam Berianidze and Maya Komakhidze)
- (2021) “Fruit and Vegetable Processing Cluster, Hazelnut Processing Diagnostic Study in Guria Region (Georgia)” (together with Sopo Basilidze, Mikheil Skhiereli, George Abashidze and Nika Kapanadze)

- (2021) "Poultry Cluster Diagnostic Study in Kvemo Kartli Region (Georgia)" (together with Sopo Basilidze, Mikheil Skhiereli, George Abashidze and Nika Kapanadze)
- (2021) "Leveraging SME Finance Through Value Chains in Georgia", Co-author of the chapter together with Sopo Basilidze and Mariam Saghareishvili, pp. 115-168, in: "Leveraging SME Finance Through Value Chains in CAREC Landlocked Countries" (edited by Peter J. Morgan and Naoyuki Yoshino), ADBI Institute, 2021
- (2020) "Hazelnut processing cluster diagnostic study in Samegrelo-Zemo Svaneti Region (Georgia)" (together with Sopo Basilidze, Mikheil Skhiereli, George Abashidze and Nika Kapanadze)
- (2020) "Marine fishing cluster diagnostic study in Samegrelo-Zemo Svaneti Region (Georgia)" (together with Sopo Basilidze, Mikheil Skhiereli, George Abashidze and Nika Kapanadze)
- (2020) "Analyses of SME ecosystem and identification of SBFIC interventions aiming at support of rural finance development in Azerbaijan" (together with Sopo Basilidze)
- (2020) „Tourism Sector Review in Georgia" (together with Sopo Basilidze, Mikheil Skhiereli and Nika Kapanadze)
- (2020) „China, EU and Georgia Nexus: Unpacking the Economic and Political Relations" (editor)
- (2020) „Reviewing Migration and Development: The Role of Local Authorities in Central Asia", CAREC Institute Working Paper Series (together with Maya Komakhidze)
- (2020) "Analyses of SME ecosystem and identification of SBFIC interventions aiming at support of rural finance development in Georgia" (together with Sopo Basilidze)
- (2019) „Assessment for Rural SME Development in Georgia and Armenia" (together with Sopo Basilidze)
- (2019) "Connectivity, Trade and Financial Integration of the South Caucasus Via the Belt and Road Initiative (BRI)", In: Caucasus Analytical Digest No. 11 (October 2019), pp. 3-9 (together with Mariam Zabakhidze, Rezo Beradze and Irakli Gabriadze)
- (2019) "Identification of functional regions and their competitive advantages in Kakheti, Georgia, Co-author (together with Maya Komakhidze, Sopo Basilidze, Samo Drobne, Miha Konjar, Nino Pataraia)
- (2019) "China's Belt and Road Initiative: Potential Transformation of Central Asia and the South Caucasus", SAGE Publishing Co-author (author of the chapter: "The Belt and Road Initiative in the South Caucasus" (together with Mariam Zabakhidze, Rezo Beradze and Irakli Gabriadze))
- (2019) "Labor Migration from Georgia and Sectoral Analysis of Private Employment Agencies in Georgia", Co-author (together with Maya Komakhidze and Ani Zurashvili)
- (2019) "Leveraging Small and Medium-Sized Enterprise Finance Through Value Chains in Georgia", ADBI Working Paper Series No. 968 (together with Mariam

Saghareishvili and Sopo Basilidze),
<https://www.adb.org/sites/default/files/publication/508716/adbi-wp968.pdf>

- (2019) “The Belt and Road Initiative in Central Asia and the South Caucasus”, Conference Paper, Emerging Markets Forum 2019 Eurasia Meeting, Co-author (author of chapter: “The Belt and Road Initiative in the South Caucasus” (together with Mariam Zabakhidze, Rezo Beradze and Irakli Gabriadze))
- (2019) „Sectoral Analysis of Regional Markets in Georgia by Using the Components of Smart Specialization”, Co-author (together with Sopo Basilidze and Giorgi Babunashvili)
- (2018) “Analyzing Competitiveness of the Hospital Sector and its Value Chain in the City of Tbilisi – Using Smart Specializations Methodology Components” (together with Nino Pataraia, Sopo Lebanidze, Lasha Kavtaradze, Sopo Basilidze, Tatuli Dushuashvili)
- (2018) “The Assessment of Competitiveness of Kutaisi and It’s Surrounding Areas” (together with Collogues from Kutaisi University and Grigol Robakidze University)
- (2018) “Handbook of Public Administration in Georgia”, Co-author (Author of chapters: *Public Finances and Budget, Civil Service*)
- (2016) “Transformation von Governance-Strukturen in Georgien, 2003-2012”, Hamburg, Verlag Dr. Kovac (<http://www.verlagdrkovac.de/978-3-8300-8735-9.htm>)
- (2014) Predicted Financial Impact of the Health Care Reforms on Private Insurance Companies between 2006-2013 in Georgia - The Case of “Aldagi-BCI”, in: *Economics and Business* (TSU), #2, pp. 115-138, March-April
- (2013) The Tariffs Guidance of Multiplex Operator Access to Digital Terrestrial Broadcasting Network, Working Paper, IDFI
- (2012) Corporate Political Responsibility (CPR) and its Impact on Firm’s Financial Performance -Case of Georgian Insurance Sector, in: *Economics and Business* (TSU), #5, Sep.-Oct. 2012, pp. 157-182 (together with Erekle Pirveli)(go to following Link for Working Paper in English:
<http://www.idfi.ge/?cat=researches&lang=en&topic=57&header=>)
- Capital Market Development in Georgia, in: *Economics and Business* (TSU), #6, Nov.-Dec. 2012, pp. 79-91(go to following Link for Working Paper in English:
<http://www.idfi.ge/?cat=researches&lang=en&topic=58&header=>)

Trainer’s Experience:

- (2020) “Training Course in Analytical Writing for Diplomats” organized by the Diplomatic Training and Research Center at Ministry of Foreign Affairs of Georgia (September, 2020)
- (2020) “How Nations Succeed: Economic and Institutional Transformation and Fighting Corruption” organized by the IDFI and Ilia State University under the framework of the Open Society Institute financed project “Development of Educational Certification Program in Fighting Corruption” (March-July, 2020)

- (2016) "Training Course in Report Writing for State Audit Office of Georgia's Auditors" organized by State Audit Office of Georgia (SAOG) in the framework of the World Bank financed project "Advancing Public Participation in the Audit Process in Georgia" (May-June, 2016)
- (2015) Training courses for local Civil Society Organizations "State Budget – planning, programs and audit" organized by "The Centre for Strategic Research and Development for Georgia" (CSR DG) in the framework of the project "Empowering local organizations for cooperation in the decision-making process" (July-September, 2015)
- (2015) Training courses for students "Georgian System of Market Economy, 2003-2012" and "Financial Development in Georgia, 1990-2012", Ilia State University and Tbilisi State University

Workshops, Conferences, Educational Programs:

- International Visitor Leadership Program (IVLP), "Foreign Policy, Economic Security and China", A Project for Georgia, in the USA (Washington DC, Sacramento, San Antonio, Austin and Buffalo), July 12-August 2, 2025
- Athens Institute for Education and Research (Athens, Greece), Annual International Conference on Global Studies, Title of the paper: "Looking like a state: Case of Georgia (2012-2022)", in Athens (Greece), 18-21 December 2025
- Ilia State University, Scientific Workshop: „Building Resilient Governance Structures in Georgia", Title of the Working Paper: "Looking like a state: Case of Georgia (2012-2022)", in Tbilisi (Georgia), 11-12 January 2023
- Emerging Markets Forum - 2019 Eurasia Meeting, China's Belt and Road Initiative: Potential Transformation of Central Asia and the South Caucasus, Title of the working paper: "The Belt and Road Initiative in the South Caucasus Region", in Gerzensee, Switzerland, February 2019
- Global Partnership for Social Accountability (GPSA), Global Partners Meeting, Global Accountability and the Challenge of Inclusion, in Washinton, DC, 19-20 November 2019
- Regulatory Impact Assessment (RIA) for Sustainable Development Agenda 2030, TOT III, Giz – Program Legal Approximation towards European Standards in the South Caucasus, Tbilisi, Georgia, 6/11/2017-9/11/2017
- Regulatory Impact Assessment (RIA) for Sustainable Development Agenda 2030, TOT II, Giz – Program Legal Approximation towards European Standards in the South Caucasus, Tbilisi, Georgia, 20/10/2017-23/10/2017
- Regulatory Impact Assessment (RIA) for Sustainable Development Agenda 2030, TOT I, Giz – Program Legal Approximation towards European Standards in the South Caucasus, Tbilisi, Georgia, 2/10/2017-5/10/2017
- Career Integration Fellows Teaching Principles and Practices for Economics Course, CERGE-EI, 2017, Prague, Czech Republic
- Leadership Academy for Development (LAD), Stanford CDDRL, Ilia State University and EPRC, Case Teaching and Case Writing Workshop, 27-28 February 2017
- Uppsala Centre for Russian and Eurasian Studies (Uppsala University), "A Decade of Georgian Reforms: Miracle or Mirage?", Title of the Working Paper: "Healthcare reform as a mirror image of state economic policy developments in Georgia between 2003 and 2012", in Uppsala (Sweden), 11-12 December 2015
- Regional Studies Association (RSA) European Conference 2014, Title of the Paper: "Limits of Financial Globalization and its Impact on Small Trade in Post-Soviet Cities", in Izmir (Turkey), 15.-18. June 2014
- Open World Program, Open World Leadership Center, in Washington, DC and Chicago, IL, 03.-13. February 2010
- StarConference Central and East Europe 2010, in Bila Tserkva (Ukraine), 22.-26. February 2010

Language Skills: Georgian – Native, English – Advanced, German – Advanced, Russian - Advanced

Contact information:

- giorgi.khishtovani@iliauni.edu.ge; g.khishtovani@pmcginternational.com;