

Dr. Tariel Sikharulidze

Mediator

Trainer

Coach

Contact

Tbilisi Georgia

tariel.t.s@iliauni.edu.ge

<https://www.linkedin.com/in/tariel-sikharulidze-phd-b48b7024/>

SKILLS

Conduct of Mediation

Design of trainings and tailor-made modules in Negotiations, Mediation and Conflict Resolution

Coaching Services for managers focused on personal development or skills development

Profile

Associate Professor of Negotiations and Mediation, Mediator in collective disputes and court annexed mediation, Trainer in Negotiations and Mediation and Coach with vast experience in implementing tailored trainings for different types of stakeholders in public, private and NGO sectors, among them trainings to INSP (ENA), Ecole de Guerre, for the staff of the Ministries of Foreign Affairs of Georgia and Armenia, Diplomatic Academy of Azerbaijan, GFSIS, Young Diplomat, BOG, Kurzgesagt, Beauty Life, Diplomat Georgia etc. Tariel teaches at various business schools as ESSEC, NEOMA, EM Lyon, CIIM. He delivers training tailored training programs for L'OREAL. He is member of different professional associations: Associate expert at IRENE, Associate member of Pronego.

Experience

2023 – Present
Mediator's Association of Georgia
Board Member

2021 – Present
Mediator's Association of Georgia
Member and court annexed mediator

2017 – Present
Collective dispute mediator's registry
Member of the registry and mediator in collective labor disputes

2006 – Present
Ilia State University
Associate Professor
Negotiations, Mediation, Conflict Resolution

2018 – Present
CIIM
Invited Associate Professor

Teaches Negotiations for MBA and HR Students

2009 – Present
ESSEC IRENE

Associate Expert

Delivers trainings in negotiation and lecturing at ESSEC Business School

2004 – 2005
MFA of Georgia

Director of Department of International Cultural relations and Relations with
Diasporas

Translation and interpretation Experience

1995 – 2002 - Freelance Consecutive Interpreter and translator from French and
English Languages, worked with TACIS and OSCE teams

2009 - Supervised the Translation and was a Scientific Editor of the Book
“Méthode de Négociation” by Alain Pekar Lempreur and Aurelien Colson

2013 – participated in a book translation project: “Political Science Research
Methods,” sixth edition, Janet Buttolph Johnson, H.T. Raynolds with Jason D.
Mycoff. Book translation project was funded through the book translation
program of the US Embassy to Georgia

2015 - participated in a book translation project: “American Foreign Policy: The
Dynamics of Choice in the 21st Century Fifth Edition, Bruce W. Jentleson. Book
translation project was funded through the book translation program of the US
Embassy to Georgia

Education

2005

Tbilisi I. Javakhishvili State University (Signaghi branch) Bachelor’s degree in
Law

2003

PhD Diploma

Thesis: “Sociolinguistic aspects of Francophonie”

Tbilisi I. Javakhishvili State University

2005

Tbilisi I. Javakhishvili State University (Signaghi branch) Bachelor’s degree in
Law

1997

“European Humanities” Diploma Paris III

Sorbonne Nouvelle, Paris France

1997

Red diploma “excellent”

Ilia Tshavtchavadze State University of Languages
and Cultures, Tbilisi, Georgia

Publicatoins

- Book Chapter: Borbely, A. Giroudon B.A. Sikharulidze Tariel, Between Interests and Values, Often Choose One Must in Star Wars and Conflict Resolution: There Are Alternatives To Fighting, ed. by Ebner N. and Reynold J. DRI Press, 2022
- Book Chapter: Borbely, A. Sikharulidze, T, Glocalism As the Main Challenge to Academic Nomads in Borderlands The Internationalisation of Higher Education Teaching Practices, edited by Deborah Lock, Andrea Caputo, Dieu Hack-Polay, Paul Igwe, Springer, 2022
- Book Chapter: Onur Sen, Tariel Sikharulidze, The EU's Success in Mediating an Agreement during the Russia-Georgia War of 2008, in H.F. Carey (ed) The Challenges of European Governance in the Age of Economic Stagnation, Immigration, and Refugees, Lexington Books, 2017

Training for CBRN National team Ouzbekistan
Training for CBRN National team Bosnia
Negotiation Training for CBRN National team Gabon
Negotiation Training for CBRN National team Liberia
Negotiation Training for CBRN National team Niger
Negotiation Seminars for EU Officials
Negotiation training for EU Chemical Agency
Negotiation Training for Armenian Civil Servants
Negotiation Training for Azeri Civil Servants
Negotiation Training for Georgian Diplomats
Negotiation Training for ANSES, French Veterinary Drugs Authority

მოლაპარაკებებში ჩატარებული ტრენინგების მოკლე სია

Novemeber 2020

Delivered a Course for Bosnian CBRN National Team

Novemeber 2020

Delivered a Course for IH2EF, France

October 2020

Delivered Training Course for ANSES authority

August-Spetember

Delivered Courses at ESSEC School of Business for
BBA and Master level Students

Summer 2020

Delivered training for CBRN National Team Liberia

Spring – Summer 2020

Delivered two full Courses to NEOMA Business School Students

Spring 2020

Delivered 2 course to CIIM, Cyprus,

December 2019

2 days training in Negotiations for Bank of Georgia, Tbilisi, Georgia

November 2019

3 days Training in Negotiations and Crises Communication for Niger
NRBC National Team,
Niamey, Niger

November 2019,

2 days Training at CIIM, Cyprus

October 2019

2 days Training at EU Commission, Brussels

September 2019,

ილიას სახელმწიფო უნივერსიტეტი
მეცნიერებათა და ხელოვნების ფაკულტეტი

3 days Training at ENA, Strasbourg, France

September 2019

3 days Training at Ecole de Guerre, Paris, France

September 2019

2 days Training in Team Building and Leadership for MS Students at ESSEC

May 2019,

Delivered 2 days training for ANSES, Paris, France

January 2019,

3 days, Training in Negotiations at ENA, Strasbourg France

November 2018,

2 days Training in Negotiations for ANSES, Fougere, France

April, 2018

5 days Training for Armenian Civil Servants, Yerevan, Armenia

May 2018,

2 days Training in Multilateral Negotiation at NATO Defense College, Rome

July 2018

5 days Training in Managing Emotions, Difficult Talks and Conflict Resolution, Georgian Electoral Commission, Tbilisi

September 2018,

3 days Training at Ecole de Guerre, Paris

September 2018,

2 days, Training in Team Building and Leadership for MS Students at ESSEC, France

Spring Semester 2018

Delivered a 5 days Master course for MA students in Mediation and Negotiations in international conflicts, Ilia State University, Tbilisi, Georgia

Autumn Semester 2018

Delivered 5 days Master course for MA Students in Negotiating International Conflicts at Ilia State University, Tbilisi, Georgia

Spring Semester 2017

Delivered a 5 days Master course for MA students in Mediation and Negotiations in international conflicts, Ilia State University, Tbilisi, Georgia

Autumn Semester 2017

Delivered 5 days Master course for MA Students in Negotiating International Conflicts at Ilia State University, Tbilisi, Georgia

October 2017,

2 days Training in Negotiations for European Chemicals Agency

October 2017

2 Training in International Negotiations at Georgian MFA

October 2017,

ილიას სახელმწიფო უნივერსიტეტი
მეცნიერებათა და ხელოვნების ფაკულტეტი

Negotiation Marathon, Bruges, Belgium

September 2017,

4 days Training in Negotiation STD Seminar for EU Commission officials

September 2017

Training at Ecole de Guerre, Paris France

September 2017,

2 days Training in Team Building and Leadership for MS Students at ESSEC September 2017

June 2017

one day Training for Servier, Moscow Russia

May 2017

3 days Training in Negotiation at ENA, Strasbourg, France

May 2017,

2 days training in Negotiations and Crises Communication for Serbian NRBC National Team, belgrade

Spring Semester 2016

Delivered a 5 days Master course for MA students in Mediation and Negotiations in international conflicts,

Ilia State University, Tbilisi, Georgia

Autumn Semester 2016

Delivered 5 days Master course for MA Students in international and European Negotiations at

Ilia State University, Tbilisi, Georgia

November 2016

2 days Executive Training for Civil Registry Officials

September 2016

2 days negotiation seminar at Ecole de Guerre, Paris, France

September 2016

2 days team building seminars for ESSEC School of Business, Team Building Seminar for FEA (TF ASIE), ESSEC School of Business, Team Building Seminar for ISFOGEP

June 2016,

2 days Negotiation Marathon Seminar for EU officials, Bruges, Belgium

June 2016,

1 days Seminar on International and EU Negotiations, 2nd EU Summer School

Spring 2016,

Training at Ecole Nationale d'Administration, Strasbourg, France

Spring Semester, 2016

5 days Training on Negotiation and Mediation for lawyers, GYLA educational programme

May 22-24, 2016

Seminar for EC officials on Difficult Negotiations

April-May, 2016

3 days Training on Negotiations for Young Diplomats,

ილიას სახელმწიფო უნივერსიტეტი
მეცნიერებათა და ხელოვნების ფაკულტეტი

MFA Training Center

27-29 January, 2016

Formation de l'Equipe Nationale du Gabon : «Prévention des Risques et Réponse en cas de crise ou accident impliquant des matières d'origine NRBC», Libreville, Gabon

Spring Semester 2015

Delivered a 5 days Master course for MA students in Mediation and Negotiations in international conflicts, Ilia State University, Tbilisi, Georgia

Autumn Semester 2015

Delivered 5 days Master course for MA Students in International and European Negotiations at Ilia State University, Tbilisi, Georgia

November 2015

Delivered a 2 days Negotiation Marathon Seminar for EU officials, Bruges, Belgium

November 2015

Delivered 2 days International Negotiation Seminar at ESSEC School of Business, from SMIB, France

September, 2015

2 days at Ecole de Guerre, Negotiation seminar, Paris France

3 and 4 September, 2015

ESSEC School of Business, Team Building Seminar for FEA (TF ASIE),
ESSEC School of Business, Team Building Seminar for ISFOGEP,

March 2015

Delivered one day Negotiation Seminar for Master en Management Immobilier, ESSEC, France

July 2015

Delivered one days training session at the EU Summer School, Organized by ADA, Baku Azerbaidjan

June, 2015

2 days training in Negotiations for Adjara Government, Batumi Georgia

June 2015

MFA of Georgia, Training for new Recruits in International Negotiations, Tbilisi, Georgia

September 8-9, 2014

Lectured on Negotiation at Ecole de Guerre, Paris France

September 1-3, 2014

Lectured on Negotiation at ESSEC School of Business, Paris France

August 22-26, 2014

Delivered two sessions on negotiation in the frame of "Our Picture of Europe, South Caucasus Youth Parliament", Organized in Georgia by Konrad Adenauer Foundation

July 21-30-, 2014

Training in Negotiation Skills: Strategies, Tactics and processes for Public sector and NGO's representatives Program Funded by East-West Management Institute, Tbilisi, GEORGIA

June 21-22, 2014

Training in Negotiation Skills for Students of Ilia State University MPA

June 16-20, 2014

Capacity Building in International Relations, Lectured on Negotiations in the frame of the contract ENPI / 2013 / 329-845

November-June, 2014

Lectured on Negotiations and Mediation for Students of Georgian Young Lawyers Association

May 29 - June 7, 2014

Training in Negotiation Skills: Strategies, Tactics and processes for Public sector and NGO's representatives Program Funded by East-West Management Institute, Tbilisi, GEORGIA

March 3-4, 2014

Lectured on Negotiation at Ecole de Guerre, Paris France

March 5-7, 2014

Lectured on Negotiation at ESSEC Business School Paris Singapore (International Negotiation)

18-20 Nov, 2013

Lectured on Negotiation at ESSEC Business School Paris Singapore for MS SMIB (Strategy of Management in International Business)

August 27 – September 6, 2013

Lectured on Negotiation for Representatives of MFA and Ministry of Internal Affairs Training was organized by Training Center of Ministry of Foreign Affairs of Georgia

June 29-30, 2013

Training in Negotiation Skills for Students of Ilia State University MPA Program Funded by East-West Management Institute, Tbilisi, GEORGIA

June 21-22, 2013

Training in Negotiation Skills and Methods in the Framework of Georgia Parliamentary Program run by The Centre for European Security Studies (CESS), the Netherlands and Georgia's Reforms Associates (GRASS) and financially supported by the Dutch Embassy to Tbilisi

June 15-16, 2013

Training in Negotiation Skills for Young Parliamentarians
Funded by IRI

May 7-15, 2013

Lecture on Negotiation for Representatives of MFA and Ministry of Internal Affairs Training organized by Training Center of Ministry of Foreign Affairs of Georgia

January 21, 2013

Lecture on negotiation for Winter School for Young Politicians: Foreign and Security Policy Organized by Konrad Adenauer Stiftung for young politicians from Georgia, Armenia and Azerbaijan, Tiflis, GEORGIA

October 2012

Training Azerbaijani Civil Servants in Negotiation Techniques International Governance of the Graduate Institute of International and Development Studies, Geneva, SWITZERLAND

June 20-22, 2012 & May 2011

Lecture on Negotiations

ილიას სახელმწიფო უნივერსიტეტი
მეცნიერებათა და ხელოვნების ფაკულტეტი

Ecole Nationale d'Administration (ENA), Strasbourg, FRANCE. Lecture
performed as a member of ESSEC IRENE's associate member

June 5-7, 2012 & October 4-6, 2010

Training Armenian Civil Servants in Negotiation Techniques
International Governance of the Graduate Institute of
International and Development Studies, Geneva, SWITZERLAND

THE GRADUATE INSTITUTE | GENEVA
Graduate Institute of International and Development Studies
Rue de Lausanne 132 - P.O. Box 136 - CH - 1211 Geneva 21

October 8-13, 2011

*Lecture on negotiation for Summer School for Young Politicians:
Foreign and Security Policy* Organized by
Konrad Adenauer Stiftung for young politicians from Georgia,
Armenia and Azerbaijan, Tiflis, GEORGIA

Konrad Adenauer Stiftung Regionalbüro
Tiflis Peritswaleba Str. 2 0103
Tiflis, GEORGIA

October 20-22, 2009

International Negotiation Training Workshop For Georgian Civil Servants
Funded by French Embassy to Tbilisi, Tbilisi, GEORGIA

პუბლიკაციები:

- Book Chapter: Borbely, A. Giroudon B.A. Sikharulidze Tariel, *Between Interests and Values, Often Choose One Must in Star Wars and Conflict Resolution: There Are Alternatives To Fighting*, ed. by Ebner N. and Reynold J. DRI Press, 2022
- Book Chapter: Borbely, A. Sikharulidze, T, *Glocalism As the Main Challenge to Academic Nomads in Borderlands The Internationalisation of Higher Education Teaching Practices*, edited by Deborah Lock, Andrea Caputo, Dieu Hack-Polay, Paul Igwe, Springer, 2022
- Book Chapter: Onur Sen, Tariel Sikharulidze, *The EU's Success in Mediating an Agreement during the Russia-Georgia War of 2008*, in H.F. Carey (ed) *The Challenges of European Governance in the Age of Economic Stagnation, Immigration, and Refugees*, Lexington Books, 2017
- *Short Negotiation Manual*, drafted in the framework of the project CAPACITY BUILDING IN INTERNATIONAL RELATIONS, GEORGIA; Project reference: EuropeAid/134063/C/SER/GE Contract reference: ENPI / 2013 / 329-845, Tbilisi, 2015
- О некоторых вопросах языкового законодательства на примере Франции (842-1794), დაიბეჭდა საკონფერენციო მასალებში “ Актуальные вопросы Русской филологии в поликультурном пространстве,” Ataturk University, November 11-13, 2013 Erzurum, Turkey
- On Electoral Rights and Safeguards in Georgia, *Elections in Europe*, Volume 5, 2009, Hungary; Некоторые Аспекты избирательных прав и гарантий на примере Конституции Грузии и Избирательного Кодекса Грузии, *Право и Политология*, Тбилиси #6(11), Тбилиси, 2009
- «Правовая проблема кибертероризма в Грузии» “Право и Политология” Тбилиси 2007 №1
- ”საქართველოს მომავალი ცივილიზაციათა გზაჯვარედინზე XXI საუკუნეში” კულტურის ისტორიისა და თეორიის საკითხები #XXII, თბილისი 2005, თსუ
- «Стал ли мир безопаснее после окончания холодной войны», *Кавказоведение* №6, Институт языкознания РАН, Москва, 2004
- «Религия и билингвализм», *Имманентные процессы развития языка и литературы*, Тбилиси 2001
- ”თანამედროვე ენობრივი პოლიტიკის ზოგიერთი საკითხისათვის”, კავკასიის მაცნე #1, თბილისი 2000
- ”ენა როგორც პოლიტიკური იარაღი?!” ენა, თარგმანი, ლიტერატურა, სამეცნიერო შრომათა კრებული ტ2, სამეცნიერო კრებული ენა და კულტურა, თბილისი 1999

კონფერენციები

- 19th and 20th November, Pin Roadshaw, “BECOME A BETTER NEGOTIATOR,” pannelist in panel, Teching Negotiations and Mediation, Prague
- Nov 11-13, 2013 Актуальные вопросы Русской филологии в поликультурном пространстве,” Ataturk University, November 11-13, 2013 Erzurum, Turkey
- Dec 11 2013 Eastern European Partnership Beyond Vilnius Summit, Achievments and Challenges, Vilnius, Lithuania
Panelist
- April 2013 Midwest Political Science Association, 71st Annual Conference, Chicago, USA
- Jan 5-6 2013 Southern Political Science Association Conference, 2013, US
Co-authored with Onur Sen (Georgia State)
Ripeness without Hurting Stalemete: Explaining the EU’s Success in mediating an Agreement during the Russia-Georgia War of 2008
- Dec 2012 INTERNATIONAL SCIENTIFIC CONFERENCE
”AUTHORITY AND SOCIETY - 2012”, Open Diplomacy association, GTU, Tbilisi
Co authored with Prof Maia Tsatsanashvili
“Cohabitation (on the example of French constitutional practice and Georgian political reality)”
- Dec 2011 INTERNATIONAL SCIENTIFIC CONFERENCE
”AUTHORITY AND SOCIETY - 2011”, Open Diplomacy association, GTU, Tbilisi
- Oct 2010 Key-Note Speaker at Dutch National Mediation Conference, Rotterdam, Holland
- Jun 2010 INTERNATIONAL SCIENTIFIC CONFERENCE
”AUTHORITY AND SOCIETY - 2010”, Open Diplomacy association, GTU, Tbilisi
“Sarkozy as Mediator”
- May 2010 Third European Conference on Mediation, Bourg la Reine
“Russo-Georgian war its sequences, European mediation and negotiation”
- May 2009 INTERNATIONAL SCIENTIFIC CONFERENCE
”AUTHORITY AND SOCIETY - 2009”, Open Diplomacy association, GTU, Tbilisi
“Francophonie: History and development”
- May 2007 Globalization and Dialogue among civilizations, International conference, Tbilisi
Issue of cyberterrorism in law
(Based on the example of Criminal Code of Georgia)
Co-authored with Prof Maia Tsatsanashvili