

PROFESSIONAL EXPERIENCE:

Ilia State University – Director, Centre of Institutional Efficiency **Since 2024**

Ilia State University – Assistant Professor **Since 2021**

Ilia State University – Chancellor (Head of Administration) **2016-2024**

- Responsible for management of administrative processes at the University - leading Finance, Budgeting, Purchasing, Assets Management, Legal, IT and HR Departments.
- Managing design and implementation of University strategic and operational plans
- Responsible for University resource allocation and management

State Catering Services (Catering of National Army) - Head of Finance Department **2014-2016**

- Supervising the work of accounting department (10 employees in total)
- Actively involved in company restructuring process on strategic and operational levels
- Preparing projected cash flows and product pricing models
- Leading several projects: Development and implementation of financial policy and reporting system; Development and Implementation of budgeting function; Implementation of new software for purchasing/inventory write-off.

McDonald's Georgia (T&K Restaurants) - Finance Director **2013 - 2014**

- Directly supervised operations of three departments: Accounting, Purchasing / Warehousing and IT
- Participated in planning, implementation and monitoring of company strategy. Monitored compliance of the company's performance against targets
- Responsible for budgeting, financial analysis and reporting (including IFRS financial statements and internal reports to Management Board and McDonald's Corporation)
- Actively engaged in negotiations with and management of different stakeholders including financial institutions, IT soft providers and construction companies
- Worked on fund raising for specific projects
- Actively engaged in negotiations with McDonald's network companies on common projects
- Managed specific projects such as introduction of cash-less system in McDonald's Georgia and development of the new warehouse

Deloitte & Touche, Tbilisi, Georgia - Manager, Audit Services **2012 - 2013**

- Managed audit engagements: was responsible for projects planning, implementation, monitoring and review. Client portfolio: Rustavi Azot, Gulf Petroleum, Finca Georgia, Finca Armenia, International Bank of Azerbaijan
- Managed audit teams. Actively coached team members.
- Performed analysis of internal control systems and developed recommendations on internal control improvement for clients
- Designed financial models to project future cash flows of the client using various scenario analysis, processed data obtained from client database to assess solvency and liquidity of the company
- Acted as a company representative in fee negotiation and contract closing process and established strong business relationships with the clients. Responsible for maintaining business relationship with Georgian business community

KPMG, Tbilisi, Georgia - Senior Auditor, Audit Services **2010 - 2012**

- Planned and executed annual audit engagements for leading companies in Georgia: GMT Hotels (Marriott), LLC Quartzite, JSC Poti Sea Port Corporation, Lukoil Georgia LLC
- Designed financial models to project future cash flows of the client using various scenario analysis, processed data obtained from client database to assess solvency and liquidity of the company
- Reviewed valuation reports of independent experts to validate their appropriateness, relevance, reliability and compliance with IVS
- Established strong business relationships with the clients

- Planned and executed annual audit engagements of leading companies in Georgia: TBC Bank, KorStandard Bank, Tao Privat Bank, Tegeta Motors, Iberia Refreshments (Pepsi), Mtkvari Energy, Carriage Building Company
- Performed review / assessment of the valuation reports
- Delivered IFRS trainings organized by PwC to existing and potential customers
- Designed, moderated and held internal trainings for junior staff members

PwC, Almaty, Kazakhstan - Senior Consultant, Transaction Services

2007 – 2008

- Participated in the Financial Due Diligence of various Georgian and Kazakhstani companies
- Performed financial analysis using different financial models to assess projected cash flows of the Target companies
- Analyzed contingent liabilities and their the potential effect on the Target companies performance

PwC, Tbilisi, Georgia - Consultant, Assurance and Advisory Services

2006 – 2007

- Participated in audit and advisory engagements of the following clients: Georgian Glass and Mineral Water Company, Boroo Gold (SOX project, Mongolia), Kazbegi

USAID funded project - Caucasus Environmental NGO Network (CENN) - Project Manager

2005 - 2006

- Led the process of organizing Energy Service Consumers Association (ESCA)
- Was responsible for public outreach an awareness activities related to the project
- Advised ESCA on design and implementation of strategic plan to achieve sustainability
- Was responsible for reporting on-going status and results to USAID

JSC TbilUniversalBank - Manager of Relation with IFIs Department

2003 – 2005

- Was responsible for establishing and maintaining relationships with International Financial Institutions (IFI) and respectively reported to IFIs

TEACHING / TRAINING EXPERIENCE:

Trainer, Black Sea University

2011

- Training courses in Business Administration – designed and delivered 15 hour training course

Instructor of International Financial Reporting Standards, Caucasus School of Business

2010

- IFRS academic course for BBA students

Associate Professor of Management / Trainer on evening courses, Caucasus School of Business

2002 – 2007

- Designed and delivered courses in Management, Organizational Behaviour and Leadership for BBA students; Designed and delivered various training courses for experienced professionals

EDUCATION:

ACCA (The Association of Chartered Certified Accountants)

Glasgow, UK; In progress

Professional level in progress (13 out of 14 papers passed)

J. Mack Robinson College of Business

Atlanta, USA; 2003

100% scholarship from Georgia State University, USA and Caucasus School of Business, Georgia to study MBA courses in Competitors analyses, Consulting Services, Supply Chain Management and Organizational Behaviour;

Lund University- Master of European Business Administration and Business Law

Lund, Sweden; 2001-2002

100% scholarship from Swedish Government to study on Master's level program in Sweden

Caucasus School of Business - BBA in Finance and Accounting

Tbilisi, Georgia; 1999-2001

100% scholarship from Caucasus School of Business and Tbilisi State Institute of Economic Relations.

Graduated with Honour

Tbilisi State Institute of Economic Relation - Diploma in Business Administration

Tbilisi, Georgia; 1996-2001

Graduated with Honour

LANGUAGES:

Georgian: native; **English:** fluent; **Russian:** fluent.