KETEVAN GOGOTCHURI, PhD, PMP

WORK EXPERIENCE

Center for International Private Enterprise (CIPE)

March, 2022 – present

Program Officer, Georgia

Oversee and coordinate programmatic activities related to CIPE's NED- and DOL-funded projects in Georgia, including:

- coordination and communication with donors, project partners, contractors, business associations, and other stakeholders;
- development of materials and resources;
- monitoring and evaluation of ongoing projects.
- Supervise a local team as well as the work of temporary consultants and vendors.
- Contribute to a culture of innovative thinking and high performance to ensure the effective, efficient implementation of projects.
- Represent CIPE at public events and in meetings with public sector representatives and private sector stakeholders, as needed.
- Monitor current events, including political and economic changes, and US relations in Georgia and assess the impact on ongoing and planned CIPE projects.

Georgian Farmers' Association (GFA)

April, 2017 – March, 2022

Project Manager

Projects:

- "Food and Agriculture SME Support Initiative (FASSI)"
- "Safety and Quality Investment in Livestock (SQIL)"
- Lead the Project team
- Manage co-ordination of the partners engaged in the Project
- Coordinate any cross-project activities
- Provide general supervision of the work of the Project staff by assigning and prioritizing work assignments, providing instructions, reviewing work performed, and evaluating employee performance
- Work closely with Financial Manager to monitor budgets and expenditures
- Develop and maintain a detailed Project plan
- Monitor Project progress and performance
- Provide status reports to the Project donor
- Ensure adherence to donor policies and procedures

Georgian Farmers' Association (GFA)

January, 2021 – March, 2022

Head of Analytical and Research Department

- Lead the Department's team
- Develop and maintain a detailed action plan of the Department
- Keep abreast of relevant trends, market conditions, and macroeconomic conditions impacting the industry
- Design, implement, and analyze surveys
- Produce research and study reports
- Develop proposal by assembling information including project nature, objectives/outcomes/deliverables, implementation, methods, timetable, staffing, budget, standards of performance, and evaluation
- Improve proposal-writing results by evaluating and re-designing processes, approach, and coordination among the Department's staff

Land O'Lakes Venture37

December, 2017 – January, 2018

Local Consultant

- Provide written summary of preliminary thoughts on technical focus areas in dairy and beef value chains
- Provide written summary of secondary data and resources covered from desk research
- Participate and provide input in proposal design sessions
- Provide written feedback and suggestions on proposal drafts

IBF International Consulting

January, 2016 – August, 2017

Project: Improving Formal, Non-formal and Informal Vocational Education for the Agribusiness in Georgia

Monitor of the project

- Monitor and evaluate project implementation processes
- Prepare monitoring reports on a quarterly basis with regard to the efficiency and effectiveness of project implementation

Georgian Farmers' Association (GFA)

September, 2015 – April, 2017

Data Analyst; Monitoring and Evaluation Officer

- Monitor and evaluate project implementation processes
- Monitor beneficiaries' performance and evaluate their results towards targets set in grant agreements
- Prepare monitoring and evaluation reports and reports on incidents occurred
- Undertake mid-term evaluation of the project and coordinate final evaluation of the project

IZA and University of Bologna study

September, 2015 – February, 2016

"Informal employment in transition: The case of Georgia."

Research Assistant

- Participated in the process of interviewing households in Tbilisi
- Was involved in data entry

Swiss Agency for Development and Cooperation (SDC)

July, 2015 – September, 2015

Consultant Cost-Benefit Analysis (CBA) of the M4P Value Chain Projects

Developed a methodology for the CBA study that made:

- A comparative assessment of the outcomes of the different M4P projects
- An analysis of the cause of the different performances
- Recommendations to SCO on improved implementation approaches as well as policy framework to be advocated for

International School of Economics at TSU (ISET)

January, 2015 – March, 2015

Research Assistant

Involved in data collection and data entry

USAID/CNFA

March, 2014-December, 2014

Restoring Efficiency to Agricultural Production (REAP) Georgia Monitoring and Evaluation Intern

- Designed a financial template for Cost-Benefit Analysis (CBA) of investment projects
- Did financial and economic cost benefit analyses for agricultural projects
- Assessed indicators for different production systems such as net present value (NPV), internal rate of return (IRR) and benefit/cost (B/C) ratio for REAP beneficiary companies
- Assisted M&E Manager in monitoring and reporting of activities, outputs and outcomes in the REAP Program
- Worked closely with grantee (awarded) companies and maintained permanent communication with them

EDUCATION

Caucasus University

PhD in Economics

PhD thesis: "Georgia's Competitiveness in Agri-Food Trade with

the European Union after the DCFTA Implementation"

International School of Economics at TSU (ISET)

2013 - 2015

2017 - 2023

Master of Economics

MA work/Literature Critique: "The DCFTA and agricultural trade – the case of Georgia."

MA diploma with Honors

GPA 3.70

Tbilisi State University (TSU)

2009 - 2013

BA in Economics

Minor: Business Administration BA diploma with Honors

GPA 3.79

University of Latvia

2012 - 2013

Faculty of Economics and Management

Exchange Student

CERTIFICATION

Project Management Professional (PMP), issued by Project Management Institute on December 18, 2023, expires on December 18, 2026.

TEACHING

Ilia State University

September, 2015 – present

Visiting Lecturer in Principles of Economics

3 groups; 6 hours per week

Language of instruction: Georgian

International School of Economics at TSU

November, 2014 – January, 2015

Teaching Assistant in Macroeconomics

1 group; 1.5 hours per week Language of instruction: English

INTERNSHIP

National Bank of Georgia

July, 2014 - August, 2014

Intern

Two-month internship at the Macroeconomics Research Division

Ministry of Finance of Georgia

April, 2013- May, 2013

Intern

Two-month internship at the Fiscal Forecast Department

TRAINING PROGRAMS & OTHER ACTIVITIES, HONORS & AWARDS

"Management Skills for NGOs" – online training course by Humentum, 2023.

"Project Management for Development Professionals (Project DPro)" – online training course by Humentum. 2022.

"Sustainable Global Food Systems" – a course of study offered by EdinburghX, an online learning initiative of University of Edinburgh. Verified certificate of achievement by edX. December, 2020.

"Submitting Successful Project Proposals and EU Documents in English – Writing Proposals Effectively, Drafting EU Documents Correctly, Matching Projects with Calls." European Academy for Taxes, Economics & Law, 31st August – 1st September, 2017, Berlin, Germany

Sida's International Training Programme: Private Sector Growth Strategies, 21 November – 9 December, 2016, Stockholm, Sweden

Practical training course: "Monitoring and Evaluation of the European Union Grant Projects in Vocational Education and Training Sector." European Delegation to Georgia, Tbilisi, Georgia, December 2015

Teaching Fellowship Program, CERGE-EI Academic Skills Center, Prague, Czech Republic, August 2015

The pasture study project in Georgia, Swiss Agency for Development and Cooperation (SDC), Tbilisi, Georgia, May 2015

Summer School of Economics, course in econometrics, Tbilisi, May, 2012 – June, 2012

"TSU Start-up Enterprise Project" organized by Estonian Enterprise Institute, Tbilisi, 2012

Conference: "Globalization and International Relations of Georgia." Report: "The ways of improving the economic ties of Eastern and Central European countries." TSU, Tbilisi, 2011

Georgian Business Development Centre – Caucasia, course in Project Management, Tbilisi, 2010

Presidential Scholarship for outstanding academic achievement, Tbilisi State University (TSU), Tbilisi, 2010

100% state financing for bachelor studies at TSU, 2009

Gold medal for having outstanding academic achievement at school, 2009

SKILLS

Computer proficiency in MS Office (MS Word, MS Excel, MS PowerPoint etc.); Native Georgian speaker. Fluent in English.