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[www.linkedin.com/in/](http://www.linkedin.com/in/tamarachilachava)

[tamarachilachava](#) (LinkedIn)

Top Skills

Data Analysis

Leadership

Agile Leadership

Languages

Georgian (Native or Bilingual)

German (Limited Working)

Spanish (Elementary)

English (Full Professional)

Russian (Full Professional)

Certifications

Adwords Fundamentals

SPSS Software

Adwords Search Network

Analyzing and Visualizing Data with
Microsoft Power BI

Tamara Chilachava

Business Analyst's Competence Lead | PSPO I

Tbilisi, Georgia

Experience

TBC

5 years 4 months

Business Analyst Competence Lead

September 2022 - Present (1 year 7 months)

Tbilisi, Georgia

TBC

HR Business Partner

December 2018 - September 2022 (3 years 10 months)

Tbilisi

Alte University • ალტე უნივერსიტეტი

Visiting Lecturer

March 2022 - Present (2 years 1 month)

Tbilisi, Georgia

TIDA | Tbilisi International Data Analytics Conference

Co-Founder | Operations Lead

July 2019 - Present (4 years 9 months)

Tbilisi, Georgia

Ilia State University

Visiting Lecturer

October 2017 - Present (6 years 6 months)

Tbilisi, Georgia

Nexus Group Enterprises

Head Of Customer Experience

May 2018 - January 2019 (9 months)

TBC Bank
SME CUSTOMER EXPECTATIONS MANAGER
April 2017 - April 2018 (1 year 1 month)
Tbilisi, Georgia

JOT Internet Media
Data Analyst
May 2016 - April 2017 (1 year)
Madrid, Spain

TBC Bank
Operations Centralized Department, Senior Manager
May 2013 - September 2015 (2 years 5 months)
Tbilisi, Georgia

Senior Back-Office Manager
August 2010 - May 2013 (2 years 10 months)
Tbilisi, Georgia

Head of Sales Consultants Group
August 2008 - August 2010 (2 years 1 month)
Tbilisi, Georgia

Chief Sales Consultant
December 2007 - August 2008 (9 months)
Tbilisi, Georgia

During the nine months as a Chief Sales Consultant, I have reached 120% of my personal sales quota.

Consultant, Call-Center
October 2006 - December 2007 (1 year 3 months)
Tbilisi, Georgia

Education

EAE Business School
Master's Degree, Marketing and Sales · (2015 - 2016)

Universidad Camilo José Cela
Master's degree, Marketing and Sales · (2015 - 2016)

Bachelor's degree, Business Administration and Management,
General · (2003 - 2007)